

**From:** Harder, Jon Blackberry  
**Sent:** Tuesday, August 28, 2007 5:56 PM  
**To:** Brody, Curtis <Curtis.Brody@sunwestmanagement.com>  
**Subject:** Re: Broker Dealer Questions...

---

Should I pass on message

----- Original Message -----

From: Brody, Curtis  
To: Harder, Jon Blackberry  
Sent: Tue Aug 28 17:53:10 2007  
Subject: RE: Broker Dealer Questions...

No doubt.

-----Original Message-----

From: Harder, Jon Blackberry  
Sent: Tuesday, August 28, 2007 5:51 PM  
To: Brody, Curtis  
Subject: Re: Broker Dealer Questions...

Let's get to Thurber to get to Zink this guy will never get there based on his line of questioning-something will lock him down-Zink should probably realize guy will be to muck work

----- Original Message -----

From: Brody, Curtis  
To: jon@sunwestmanagement.com <jon@sunwestmanagement.com>  
Sent: Tue Aug 28 17:47:12 2007  
Subject: Broker Dealer Questions...

check out these questions from someone Zink has...I may not be available to meet them (they want to visit Thursday).

Brian Long's questions...

Could you provide year end financials for the last 5 years that a CPA firm has prepared for you for CCF, CCD and SMI.

Could you provide current year internal prepared financial statements for CCF, CCD and SMI.

Could you provide personal financial statement on all guarantors of loans for the last 5 years.

Could you provide personal financial statement on all guarantors of loans for current year.

With the rapid growth of recent years in acquiring properties. What is the growth plan for the next 5 years?

What cash reserves do CCF, CCD and SMI have in place for the growth?

What are the general terms on how your deals are financed?

Who are the guarantors on the loans?

Can you take me step by step through a deal?

JMHSEC000318